

**MISSISSIPPI STATE DEPARTMENT OF HEALTH  
DIVISION OF HEALTH PLANNING AND RESOURCE DEVELOPMENT  
DECEMBER 22, 2025**

**CON REVIEW: ESRD-ES-1125-011  
BIO-MEDICAL APPLICATIONS OF MISSISSIPPI, INC.  
D/B/A FRESENIUS KIDNEY CARE JACKSON  
EXPANSION OF STATIONS AT EXISTING  
END STAGE RENAL DISEASE (ESRD) FACILITY (FRESENIUS NORTH JACKSON)  
AS RESULT OF PRIOR EMERGENCY CON APPROVAL  
CAPITAL EXPENDITURE: \$1,874,050.88  
LOCATION: JACKSON, HINDS COUNTY, MISSISSIPPI**

**STAFF ANALYSIS**

**I. PROJECT SUMMARY**

**A. Applicant Information**

Bio-Medical Applications of Mississippi, Inc. d/b/a Fresenius Kidney Care Jackson is a business corporation. The Applicant indicates that Bio-Medical Applications of Mississippi, Inc. d/b/a Fresenius Kidney Care Jackson is governed by one (1) Director and thirteen (13) officers.

The Applicant provided a Certificate from the Secretary of State, verifying that the corporation was issued a Charter/Certificate of Authority on December 16, 2025. The document indicates that the business is incorporated in the State of Delaware; however, it is authorized by the Secretary of State to do business in Mississippi.

In addition, the Applicant's application includes schematic drawings, and a site approval letter dated October 28, 2025, from the Bureau of Health Facilities Licensure and Certification, Division of Fire Safety and Construction (Licensure"), stating the proposed project does not require site approval from Licensure.

**B. Project Description**

Bio-Medical Applications of Mississippi, Inc. received authority through an Emergency CON, to expand stations at its existing facility, located at 5722 I-55 North in Jackson, by fifteen (15) stations on October 22, 2025. The Applicant states the number of stations at Fresenius Kidney Care North Jackson ("BMA d/b/a North Jackson" or "North Jackson") has increased from twenty-two (22) to thirty-seven (37) stations with the emergency CON approval.

According to the Applicant application, October 3, 2025, St. Dominic Jackson Memoria Hospital filed an eviction and injunction complaint against North Jackson's. continued use of the dialysis facility, located at 381 Medical Drive, Jackson, MS on the St. Dominic Jackson-Memorial Hospital's campus. The Applicant further states it is anticipated the additional fifteen (15) stations at North Jackson will help provide continuity of care to those patients currently receiving dialysis at the Fresenius Kidney Care Jackson's location, who will be impacted by the eviction.

The Applicant states, as contemplated in the emergency CON application, six (6) of these stations were immediately implemented, while approximately 3,495 square feet will be renovated to accommodate all fifteen (15) stations. The Applicant states this phasing will provide some relief from the disruption at the North Jackson location, during the renovation that includes plumbing work and construction of walls, using the existing footprint of the facility. The Applicant states

this process will support the additional stations.

The Applicant states that because of the emergency CON approval, the expansion at North Jackson by more stations than outlined in the ESRD Policy Statement 9, the Applicant is filing this CON application to demonstrate that North Jackson complies with the State Health Plan ("Plan") requirements. Section 704.02.01 [Need Criterion 2] of Plan provides that:

In the event that an existing ESRD facility (that is not a satellite facility less than two (2) years in existence) proposes to add more stations than what is outlined in ESRD Policy Statement 9, then the facility must apply for a certificate of need, and shall document that it has maintained, or can project a minimum annual utilization rate of sixty-five percent (65%) for the 12 months prior to the month of the submission of the CON application.

The Applicant affirms that the capital expenditure for the proposed project is \$1,874,050.88 and was obligated on February 20, 2025. The Applicant states Bio-Medical Applications of Mississippi, Inc. d/b/a Fresenius Kidney Care Jackson proposes to fund the proposed project with cash reserves.

The Applicant affirms North Jackson is an existing healthcare facility that complies and will continue to comply with State and local building codes, zoning ordinances, and/or appropriate regulatory authority.

The Applicant affirms North Jackson complies and will continue to comply with all applicable State statutes and regulations for the protection of the environment, including: 1) approved water supplies; 2) sewage and water disposal; 3) hazardous waste disposal; 4) water pollution control; 5) air pollution control; and 6) radiation control.

## **II. TYPE OF REVIEW REQUIRED**

The Department reviews projects for the establishment of an end stage renal disease facility in accordance with Section 41-7-191, subparagraph (1)(a), and 1(b) of the Mississippi Code 1972, Annotated, as amended, and duly adopted rules, procedures, plans, criteria, and standards of the Mississippi State Department of Health.

In accordance with Section 41-7-197 (2) of the Mississippi Code of 1972 Annotated, as amended, any affected person may request a public hearing on this project within ten (10) days of the publication of the Staff Analysis. The staff analysis is due online Monday, December 22, 2025. The opportunity to request a hearing expires on Friday January 2, 2026.

## **III. CONFORMANCE WITH THE STATE HEALTH PLAN AND OTHER ADOPTED CRITERIA AND STANDARDS**

### **A. Mississippi State Health Plan**

The *FY 2022 State Health Plan, Third Edition*, contains policy statements and service specific criteria and standards which the applicant is required to meet before receiving CON authority to establish an ESRD facility; however, the proposed project is for the expansion of stations at an existing ESRD facility. This application is in substantial compliance with applicable criteria and standards.

The Plan states Mississippi's health planning and health regulatory activities have the following purposes:

- **To improve the health of Mississippi residents**

The Applicant states the expansion of stations at North Jackson will improve the health of Mississippi residents by providing patients in and around Jackson and Hinds County, more treatment availability to receive dialysis services at an accessible location.

- **To increase accessibility, acceptability, continuity, and quality of health services**

The Applicant states the proposed expansion will improve accessibility to dialysis treatment. North Jackson patients will have the option to continue dialysis treatment at a nearby facility which will improve their overall health as they receive necessary dialysis to treat their ESRD . The Applicant further states this proposed project will result in the delivery of more efficient health services.

- **To prevent unnecessary duplication of health resources**

The Applicant asserts that the proposed project will not result in an unnecessary duplication of health services as the expansion will ensure that overcrowding does not occur and that patients continue to receive care with the least amount of disruption to their treatment routines as possible.

- **To provide cost containment.**

The Applicant states they believe in utilizing shelved space to accommodate additional stations to achieve cost containment.

**Policy Statement Regarding Certificate of Need Application for The Establishment of an End Stage Renal Disease (ESRD) Facility**

**1. Establishment of New ESRD Facility:**

The Applicant states this statement is not applicable. The Applicant states the project will expand the station count at an existing ESRD facility in Jackson by fifteen (15) stations per the emergency CON approval.

**2. Type of Review:**

The Applicant acknowledges this statement.

**3. ESRD Facility Service Area:**

The Applicant acknowledges this statement.

**4. Utilization Definitions:**

The Applicant acknowledges this statement.

**5. Outstanding CON's:**

The Applicant acknowledges this statement

**6. Utilization Data:**

The Applicant acknowledges this statement.

**7. Minimum Expected Utilization:**

The Applicant acknowledges this statement.

**8. Minimum Size Facility:**

The Applicant acknowledges this statement.

**9. Expansion of Existing ESRD Facilities:**

The Applicant acknowledges this statement.

**10. Home Dialysis Programs**

The Applicant states this statement is not applicable to the proposed project.

**11. Establishment of Satellite ESRD Facilities**

The Applicant states that this statement is not applicable to the proposed project.

**12. Non-Discrimination**

The Applicant affirms that neither the facility nor its staff shall have policies or procedures which would exclude patients because of race, color, age, sex, or ethnicity.

**13. Indigent/Charity Care:**

The Applicant acknowledges this statement and affirms that it will continue to provide a reasonable amount of indigent/charity care.

**14. Staffing:**

The Applicant affirms that it complies with and will continue to comply with staffing requirements.

**15. Federal Definitions:**

The Applicant acknowledges this statement.

**16. Affiliation with a Renal Transplant Center:**

The application includes a Transplant Center Program Agreement between The University of Mississippi Medical Center and Fresenius Medical Care- Bio-Medical Application of Mississippi, Inc.

## **The Establishment of an End Stage Renal Disease (ESRD) Facility**

### **Need Criterion 1: Establishment of New ESRD Facilities**

The Applicant states this statement is not applicable. The Applicant received emergency CON approval to expand the station authority at an existing ESRD facility by fifteen (15) stations.

### **Need Criterion 2: For Expansion of Existing ESRD Facilities**

The Applicant states that both BMA d/b/a North Jackson and BMA d/b/a Jackson are existing facilities. BMA d/b/a North Jackson is a satellite facility, but it has been in operation for more than two (2) years as it began providing services in October 2020.

The Applicant states because BMA d/b/a North Jackson has been in operation for more than two (2) years, for purposes of the expansion criteria below it should fall under Need Criterion 2(a). However, both criteria, **2(a) and 2(b)**, require an applicant to demonstrate it has maintained or can project a minimum utilization rate of sixty-five percent (65%).

The Applicant further states to support this utilization, as demonstrated specifically at Section V of this Application and *Exhibit H*, the Applicant considered the geographic location and transportation availability in the area for patients at BMA d/b/a Jackson that could be served at BMA d/b/a North Jackson. The Applicant's application includes the patient's and caregiver's support letters to demonstrate the improved accessibility.

#### **a. Expansion of Existing ESRD Facilities – Non-Satellite:**

The Applicant states that this statement is not applicable. The Applicant is a satellite facility and has been in business for over two (2) years.

#### **b. Expansion of Existing ESRD Facilities – Satellite:**

The Applicant states that BMA d/b/a North Jackson received a Certificate of Need to establish a satellite ESRD facility effective July 19, 2019. The Applicant states the facility began providing dialysis services in October of 2020. As a satellite facility, the Applicant has demonstrated compliance with the 65% minimum utilization requirement. The Applicant further state this is detailed in Section V (pages 38-41) of the CON Application and supported by the utilization documentation in Exhibit H. Additionally, the CON Application included patient support letters, which can be found in Exhibit I. In addition, the Applicant's application received an opposition letter, dated December 3, 2025, Agreed Order Setting Hearing .

### **Need Criterion 3: For Establishment of ESRD Satellite Facilities**

The Applicant states this criterion is not applicable. The Applicant affirms they are not proposing to establish a satellite facility.

### **Need Criterion 4: Number of Stations**

The Applicant states North Jackson received prior emergency CON approval , to expand by fifteen (15) stations, bringing its total station authority to thirty-seven (37) stations.

### **Need Criterion 5: Minimum Utilization**

The Applicant states to project the utilization for the expansion project, the Applicant considered the number of patients receiving dialysis treatments at BMA d/b/a Jackson's clinic, 114 patients, and the number of treatments, an average of 1,376 treatments, over the past 12 months. The Applicant also states that they considered the number of patients receiving dialysis treatments at BMA d/b/a North Jackson's clinic, 85 patients, and the number of treatments, an average of 954 treatments, over the past 12 months *See Exhibit H of application*, From this, it determined that patients at these facilities averaged 11.8 treatments per patient a month or 141.8 treatments per year.

The Applicant states that BMA reviewed the geographic residence of patients receiving dialysis at BMA d/b/a Jackson since treatment times and chair availability must coincide with transportation and caregivers' schedules to facilitate ESRD patients' dialysis treatments. The Applicant states that BMA d/b/a Jackson will work with any patient who elects to transfer from BMA d/b/a Jackson by reviewing transportation needs, patient needs, physician recommendations, and caregiver and patient preferences before agreeing to transfer the patient. The Applicant considered it could treat up to sixty 60 patients on the expanded, fifteen stations, a projected 708 treatments per month (11.8 average treatment per patient per month x 60).

However, for purposes of this Application, the Applicant projected fifty-four (54) patients could elect to transfer from BMA d/b/a Jackson to BMA d/b/a North Jackson.

The Applicant states of these fifty-four (54) patients, the Applicant anticipates twenty-four (24) of the disrupted patients will be accommodated immediately with the temporary six (6) stations which will be wedged into existing space before these stations are moved into the renovated space with the remaining nine (9) additional stations. The Applicant states after the completion of the renovation, the Applicant anticipates another thirty (30) patients from BMA d/b/a Jackson will transfer based on geography, treating physician, transportation and treatment time availability to allow fifty-four (54) patients to be accommodated from the disruption at BMA d/b/a Jackson.

The Applicant states that in addition to the influx of patients from BMA d/b/a Jackson, BMA d/b/a North Jackson must continue to meet the needs of its existing patients and new ESRD patients. The Applicant states during the last twelve months, the number of patients seeking dialysis at BMA d/b/a North Jackson has increased from seventy-seven (77) to eighty-five (85), a growth of over 10%. The Applicant further states assuming a continuing growth of even half of that number, the Applicant would anticipate five (5) additional patients. The Applicant states based on the Applicant's experience, a facility with thirty-seven (37) stations should anticipate at least forty (40) new patient starts each year, however, the projections below anticipate thirty (30) new patient starts each year.

The Applicant states to verify the reasonableness of these projections and anticipated transfers, the Applicant discussed the metro-area patient population with supporting nephrologists at Central Nephrology and considered the geographic location and transportation availability in the area. The Applicant states that it also considered its experience that patients request to transfer to facilities if treatment times become available. The Applicant states while this would allow the affiliated facilities to aid their patients in finding a chair/time that best meets their and their caregivers' needs regarding scheduling if there is availability, the Applicant believes given the current utilization BMA d/b/a Jackson, the disrupted patients that are anticipated to transfer, the ongoing needs of BMA d/b/a North Jackson, and the lack of availability at BMA d/b/a Jackson for new starts, the BMA d/b/a North Jackson facility will be significantly utilized. The Applicant states taken the above into consideration along with the Facility's general utilization as described on *Exhibit H*, the Applicant projects, in compliance with the Plan, that it will maintain and exceed the 65% utilization threshold on the thirty-seven (37) total stations as follows:

Patients at BMA d/b/a North Jackson through September 2025: 85

Estimated through end of 2025-early 2026: **109\***

- \* This includes the current eighty-five (85) patients at BMA d/b/a North Jackson plus the twenty-four (24) patients anticipated to be treated on the temporary 6 stations

Year 1 Estimated end of 2026: 174\*

- \* This includes the 109 patients from above *plus thirty (30)* additional disrupted BMA d/b/a Jackson patients to be accommodated on the fifteen (15) stations along with a traditional thirty (30) new starts based on facility size and a 5% growth from prior year

Year 2, Estimated end of 2027: 212\*

- \* This includes the 174 patients from above along with a traditional thirty (30) new starts based on facility size and a 5% growth from prior year

Year 3, Estimated end of 2028: 252\*

\* This includes the 212 patients from above along with a traditional thirty (30) new starts based on facility size and a 5% growth from prior year

The Applicant states traditionally, a dialysis patient receives three (3) treatments a week, a total of 156 treatments per year per patient. The Applicant states due to missed holidays, sickness or missed appointments, this typically is conservatively projected at 144 treatments per year. The Applicant states for purposes of projecting the utilization, the Applicant has used a yearly treatment number of 141 treatments per year per patient for this patient population as historically shown on *Exhibit H of the application*.

The Applicant states using the estimated number of patients and projecting the anticipated treatments each will receive allows a comparison to the utilization requirements to the Plan's formula.

37 stations

- 100% utilization (per the Plan)= 936 (treatments) x 37 (the number of stations) = 34,632
- 65% utilization (per the Plan) = 608 (treatments) x 37 (the number of stations) = 22,496

First year of operation: 174 patients x 141 anticipated treatments= 24,534

70.84% utilization (24,534/34,632)

Second year of operation: 212 patients x 141 anticipated treatments = 29,892 86.31% utilization (29,892/34,632)

Third year of operation: 252 patients x 141 anticipated treatments = 35,532 Over 100% = utilization

		Applicant's Projections		
Year	Stations	Patients	Treatments	Utilization Rate
1	37	174	24,534	70.84%
2	37	212	29,892	86.31%
3	37	252	35,532	(Over) 100%

		MSDH Projections		
Year	Stations	Need (80%)	Optimum (65%)	Capacity (100%)
1	37	27,705	22,510	34,632

The Applicant states for purposes of the financial projections attached as *Exhibit N of the application*, the Applicant utilized a more typical number of treatments a year, 144 as discussed above. The Applicant states for purposes of demonstrating compliance with the utilization requirements, the Applicant used the historical average for the BMA d/b/a Jackson and BMA d/b/a North Jackson patients of 141.

The Applicant states that because of the emergency project is due to care disruption at BMA d/b/a Jackson, the Applicant reviewed the data for both facilities. The Applicant states historically, the two facilities have averaged 11.8 treatments per patient a month or 141.8 treatments per year. Because the average number of treatments between the two facilities is nearly identical, the Applicant was able to determine the anticipated number of treatments as a result of the disruption to care coupled with the expected typical increase in new start patients in the area. As shown on *Exhibit H*, reattached hereto, the utilization at BMA d/b/a North Jackson will significantly exceed 65% as it accommodates not only its own

patients but also patients from BMA d/b/a Jackson that could elect to receive their dialysis at BMA d/b/a North Jackson. The Applicant states the application documents utilization of 70.84%, 86.31% and 102.60% in Years 1-3 respectively.

#### **Need Criterion 6: Minimum Services**

The Applicant affirms that it provides and will continue to provide social, dietetic, and rehabilitative services.

#### **Need Criterion 7: Access to Needed Services**

The Applicant affirms that they will provide reasonable access to equipment/facilities for such needs as vascular access and transfusions required by stable maintenance ESRD patients.

#### **Need Criterion 8: Access to Needed Services**

The Applicant affirms North Jackson provides and will continue to provide reasonable access to equipment/facilities for such needs as vascular access and transfusions required by stable maintenance ESRD patients.

#### **Need Criterion 9: Home Training Program**

The Applicant affirms that it has and will continue to have a home training program available to those patients who are medically eligible and receptive to such a program. The Applicant also affirms that it counsels and will continue to counsel all patients on the availability of and eligibility requirements to enter the home/self-dialysis program.

#### **Need Criterion 10: Indigent/Charity Care**

The Applicant affirms that it provides and will continue to provide a "reasonable amount" of indigent/charity care.

#### **Need Criterion 11: Facility Staffing**

The Applicant states they anticipate the additional FTEs described below will be transferred from the BMA d/b/a Jackson to BMA d/b/a North Jackson.

**Registered Nurse:** The Applicant states that BMA d/b/a North Jackson will employ an additional 5 FTE registered nurses for the facility. In summary, these nurses are responsible for the support and delivery of the Applicant's policies and procedures; providing direct patient care; performing technical aspects of dialysis procedures; administering medicines; assessing patients' responses to dialysis; and documenting and reporting patient assessment and patient conditions. The Applicant states the nurses are required to have graduated from an accredited school of nursing; hold state licensure; preferably have a minimum of one year medical-surgical nursing experience, hemodialysis experience and intensive care unit experience; and they must complete training on the theory and practice of hemodialysis and CPR certification.

**Aide:** The Applicant proposes that BMA d/b/a North Jackson will employ an additional of ten (10) FTE aides for the facility.

**Dietician:** The Applicant states BMA d/b/a North Jackson will employ an additional 1.5 FTEs for dietary services. The Applicant states this person assesses the patient's knowledge of diet and kidney disease and provides education regarding the relationship of diet and kidney disease. The Applicant states (the dietician also completes nutritional assessments and calculates diet prescriptions, the dietician must be a registered dietician, hold state licensure, and preferably be board certified in renal nutrition. The Applicant further states the dietician must also have one (1) year of work in clinical nutrition as a registered dietitian and preferably have renal experience.



**Social Worker:** The Applicant states North Jackson will employ an additional 1.75 FTEs for social service. The Applicant states this social worker provides psychosocial services to patients, provides information and assists the facility and patients with referrals to community resources to facilitate optimal treatment outcomes, must have a master's degree in social work with a concentration in clinical practice from a school accredited by the Council on Social Work Education, and be certified/licensed by the state, preferably, the person will also have experience with renal patients or other physically ill persons.

**Administrative/Management:** The Applicant states that North Jackson will employ .4 FTEs that are administrative/management staff. The Applicant further states that these people are responsible for running the facility, leading the staff, managing all aspects of customer service and quality patient care, financial management and marketing. The Applicant submits advanced education is preferred but this position must be filled by a person with an RN degree with twelve (12) months experience in clinical nursing and a minimum of six (6) months nursing experience with chronic or acute dialysis patients.

The Applicant's application includes a more detailed description of the qualifications and specific duties of the Applicant's staff.

#### **Need Criterion 12: Staffing Qualifications**

The Applicant affirms that the staff of the facility will meet, at a minimum, all requirements and qualifications as stated in 42 CFR, Subpart D § 494.140.

#### **Need Criterion 13: Staffing Time:**

- a. The Applicant affirms that when the unit is in operation, at least one (1) RN is on duty. There will be a minimum of two (2) people for each dialysis shift, one (1) of which will be an RN.
- b. The Applicant affirms that a medical director or a designated physician will be on-site or on-call at all times when the unit is in operation. The Applicant states North Jackson has already established physician relationships in the area so a physician will be available to supplement the services of the medical director if needed.
- c. The Applicant affirms that when the unit is not in operation the medical director or designated physician and a RN will be on call.

#### **Need Criterion 14 - Data Collection:**

The Applicant affirms that it records and maintains and will continue to record and maintain, at a minimum, the aforementioned utilization data and data regarding services to indigent patients and shall make such information available to the Mississippi State Department of Health as required.

#### **Need Criterion 15 - Staff Training:**

The Applicant affirms that it provides and will continue to provide an ongoing program of training in dialysis techniques for nurses and technicians at the facility.

#### **Need Criterion 16 - Scope of Privileges:**

The Applicant affirms that the facility shall provide access to Doctor of Medicine or osteopathic medicine licensed by the State of Mississippi who possess qualifications established by the governing body of the facility. The Applicant further states, North Jackson has existing relationships with nephrologists in the service area who currently treat the Applicant's patients and will continue to treat the patients at the facility.

### **Need Criterion 17 - Affiliation with a Renal Transplant Center**

The Applicant affirms that, as an existing provider of ESRD services, it has an existing affiliation agreement with a transplant center. The Applicant's application includes a transfer agreement between the University of Mississippi Medical Center and Fresenius Medical Care – Bio-Medical Applications of Mississippi, Inc.

2. This statement is not applicable to this project.

### **B. General Review (GR) Criteria**

Chapter 8 of the *Mississippi Certificate of Need Review Manual, November 11, 2023, Revision*, addresses general criteria by which all CON applications are reviewed. This application is in substantial compliance with general review criteria.

#### **Need Criterion 1 – State Health Plan:**

The Applicant acknowledges that the project will be reviewed for consistency with the State Health Plan in effect at the time of submission. The responses to the Plan criteria and standards (pages 8-19 of the Application) demonstrate consistency with the Plan in effect at the time of submission, in compliance with General Review Criterion 1.

#### **Need Criterion 2 – Long Range Plan:**

The Applicant states the long-range plan is to provide ESRD patients with the best quality of care, improve their overall health, and to alleviate the disruption to care at North Jackson. The Applicant states that dialysis treatment is typically required three (3) times a week and generally for four (4) hours a visit. The Applicant further states it is important that the Applicant offers adequate time for treatment, so that its patients can receive treatment and improve their overall health and quality of life.

#### **Need Criterion 3 – Availability of Alternatives:**

##### **a. Advantages and Disadvantages of Alternatives:**

The Applicant states as set forth in the emergency CON application, this expansion by fifteen (15) stations in existing space at BMA d/b/a North Jackson was the quickest way to address anticipated patient demand from BMA d/b/a Jackson's patients. The Applicant states while BMA d/b/a Jackson still has twenty-six (26) disrupted stations, the placement of those remaining twenty-six (26) stations elsewhere in the metro area will take more time to plan and implement.

The Applicant states the 15-station expansion at BMA d/b/a North Jackson can be accomplished in existing space, within four (4) miles of the BMA d/b/a Jackson facility. The Applicant states they discussed not moving forward with the 15-station expansion, but it would not be able to quickly address the disruption to care, especially at a location less than five (5) miles from the current BMA d/b/a Jackson facility.

The Applicant further states to help alleviate patient disruption, the expansion of stations at BMA d/b/a North Jackson is needed. The Applicant states the Applicant chose to move forward with the emergency CON application and this Application regarding the expansion of fifteen (15) stations at BMA d/b/a North Jackson.

##### **b. New Construction Projects:**

The Applicant states this statement is not applicable to the proposed project. There is no new construction associated with this project, only renovation within an existing facility.

**c. Beneficial Effects to the Health Care System:**

The Applicant states the fifteen (15) station expansion will help alleviate patient care disruption.

The Applicant states as set forth in the emergency CON application, this expansion by fifteen (15) stations in existing space at BMA d/b/a North Jackson was the quickest way to address anticipated patient demand from BMA d/b/a Jackson's patients. The Applicant states while BMA d/b/a Jackson still has twenty-six (26) disrupted stations, the placement of those remaining twenty-six (26) stations elsewhere in the metro-area will take more time to plan and implement.

The Applicant states 15-station expansion at BMA d/b/a North Jackson can be accomplished in existing space, within four miles of the BMA d/b/a Jackson facility. The Applicant discussed not moving forward with the 15-station expansion, but it would not be able to quickly address the disruption to care, especially at a location less than five (5) miles from the current BMA d/b/a Jackson facility.

The Applicant further states to help alleviate patient disruption, the expansion of stations at BMA d/b/a North Jackson is needed. Therefore, the Applicant chose to move forward with the emergency CON application and this Application regarding the expansion of fifteen (15) stations at BMA d/b/a North Jackson.

**d. Effective and Less Costly Alternatives:**

**i. Unnecessary Duplication of Services**

The Applicant states the proposed expansion is not an unnecessary duplication of services. BMA d/b/a Jackson's services have been disrupted by St. Dominic's actions. The Applicant state the expansion at BMA d/b/a of North Jackson's facility will help alleviate patient care disruption within four (4) miles of the disrupted facility.

**ii. Efficient Solution:**

The Applicant states the proposed expansion will increase the availability of appointment times, allowing patients to receive optimal care with the least amount of disruption to patient care.

**e. Improvement and Innovations:**

The Applicant states its relationship with Fresenius greatly benefits the proposed expansion due to Fresenius' integrated delivery and service model. The Applicant states this association will also ensure quality of care to the residents of Jackson, Hinds County, and the surrounding area. The Applicant further states that each dialysis patient will benefit from the expertise and experience of the nation's largest dialysis provider and its extensive clinical network. The Applicant submits this affiliation also helps provide and promote the delivery of health care services in a cost- effective manner.

**f. Relevancy:**

The Applicant states the expansion will help accommodate disrupted patients from BMA d/b/a Jackson in addition to an increase in utilization over the past year. The Applicant states to ensure patients continue to receive dialysis, the increase in station authority at the Applicant is needed. The Applicant states the proposed expansion will help lessen the disruption at BMA d/b/a Jackson as BMA d/b/a North Jackson will be able to increase the availability of appointment times for disrupted

patients. The Applicant states that they anticipate that approximately fifty-four (54) patients could transfer from BMA d/b/a Jackson to BMA d/b/a North Jackson. The Applicant further states the transfer along with the typical new patients starting dialysis each year demonstrates the need for the station expansion. The Applicant states the relationship with Fresenius greatly benefits the proposed expansion due to Fresenius' integrated delivery and service model. The Applicant further states this association helps support quality of care to Jackson area residents.

#### **Need Criterion 4 – Economic Viability:**

**a) Proposed Charge:**

The Applicant states the charges are expected to remain substantially the same.

**b. Projected Levels of Utilization:**

The Applicant states the projected utilization was determined taking into account anticipated patients at BMA d/b/a Jackson who that may elect to receive dialysis at BMA d/b/a North Jackson as the two (2) facilities are separated by less than five (5) miles. The Applicant states this will allow patients to utilize current transportation methods, and the BMA d/b/a Jackson patients' nephrologists to continue to treat patients at BMA d/b/a North Jackson. The Applicant further states that the Applicant considered its current ESRD patients at the facility and patients in the area that would benefit from receiving services closer to their residence to decrease transportation times.

**c. Financial Feasibility:**

The Applicant states this statement is not applicable to this project.

**d. Financial Forecast:**

The Applicant states this statement is not applicable to this project.

**e. Covered Expenses:**

The Applicant states the ESRD reimbursement environment, and the patient population of any area are ever- changing; however, the Applicant states they have the financial strength to operate the facility at a loss, if necessary.

**f. Impact of Proposed Project on Health Care Cost:**

The Applicant states the project will not increase the cost of dialysis services to patients or Medicaid. The Applicant further states the experience gained by Fresenius Kidney Care in effectively operating other ESRD facilities in the service area and across the State will help ensure that there will not be a negative effect on the cost of healthcare as it is associated with this project. The Applicant further states they asserts its affiliation with the Fresenius Kidney Care's network and its integrated delivery system also helps to control healthcare costs.

#### **Need Criterion 5 – Need for Project:**

**a. Access by Population Served:**

The Applicant states dialysis services are provided and will continue to be provided to these traditionally underserved groups. The Applicant states that dialysis is not an elective service, but a service required for ESRD patients. The Applicant's states the proposed expansion meets the facility specific need set forth in the State Health Plan regarding the expansion of existing ESRD facilities at Need Criterion 2.

The Applicant states the current trends in ESRD and new ESRD diagnosis, demonstrate that the Applicant anticipates its current patient utilization will continue to increase. The Applicant states due to the disruption in service at BMA d/b/a Jackson, the Applicant anticipates increased demand at BMA d/b/a North Jackson. The Applicant further states the expansion proposes to serve the Applicant's current and projected patients. The Applicant states the facility specific utilization set forth in the Plan, justifies and supports the need for the expansion of stations to ensure access to services now and into the future. The Applicant further states

they anticipate patients located in its affiliated facilities in the metro-area may transfer to the Applicant due to distance and transportation options. The Applicant states these affiliated facilities will work to assist patients in receiving necessary dialysis in a location that aligns with their needs, station availability, physician choice, and transportation needs. The Applicant states each dialysis appointment requires the patient to be on-site for approximately four (4) hours. The Applicant states the expansion helps improve accessibility for dialysis patients as many patients are dependent on caregivers and transportation services to obtain dialysis.

The Applicant state they anticipate that the expanded stations will primarily serve patients from BMA d/b/a Jackson. The Applicant states this expansion is being undertaken to address the current and projected demand for services as a result of the disruption at BMA d/b/a Jackson, not to draw patients from other providers. The Applicant further states they do not expect the expansion to have a negative impact on other dialysis providers in the area.

**b. Relocation of Services:**

The Applicant states this statement is not applicable to this project.

- I. **Replacement Facility:** The Applicant states this statement is not applicable to this project.
- II. **Utilization of Existing Space Post Relocation of Services:** The Applicant states this statement is not applicable to this project.

- c. **Current and Projected Utilization of Comparable Facilities:** The Applicant states dialysis is not an elective service, but a service required for ESRD patients. Therefore, the proposed project does not seek to expand the facility to increase utilization to the detriment of other providers but to help ensure availability of dialysis for disrupted patients.
- d. **Probable Effect on Existing Facilities in the Area:** The Applicant states that they believe that the expansion of stations at BMA d/b/a North Jackson will not impact the utilization at other facilities. As discussed in this Application, BMA d/b/a North Jackson's utilization has been increasing and in addition to the typical new start patients that would be expected each year, the disruption of patient care at BMA d/b/a Jackson will increase demand for services.
- e. **Community reaction to service:** The Applicant's application includes seventeen teen (17) support letters.

**Need Criterion 6 – Access to the Facility or Service**

**a. Access**

The Applicant states as indicated in the Application at General Review Criteria 6(a)(1)(2), medically underserved populations currently have access to the Applicant and will continue to have access to the expanded ESRD stations proposed in the Application.

The Applicant states the facility currently provides services to medically underserved populations including Medicaid recipients, charity/medically indigent patients, racial and ethnic minorities, women, handicapped persons and the elderly and will continue to do so. The Applicant states they estimate that approximately ninety-five percent (%) of its current patients are in this medically underserved category. The Applicant states that this level of utilization by underserved groups is anticipated to remain consistent as patients generally reside in proximity to the unit and given that many ESRD patients also fall into the category of medically underserved.

The Applicant further states that while the Applicant treats patients in each of the listed medically underserved populations, racial minorities, elderly and levels of income are easiest

to compare for Hinds County to ESRD prevalence using various government reports as follows;

The Applicant states the most recent data from the United States Renal Data System ("USRDS") 2024 Annual Data Report demonstrates that ESRD is more prevalent and increasing in racial minorities. The USRDS data demonstrates that approximately seventy-one percent (71.7%) of residents in Hinds County are Black or Hispanic and have a high Social Deprivation Index ("SDI") score, a measure of neighborhood deprivation. The Applicant states this data aligns with the U.S. Census data regarding Hinds County. The Applicant further states the USRDS also considers the impact of the SDI on ESRD. The Applicant indicates Hinds County scored ninety-three (93) out of 100 on the SDI. While the SDI does not only consider income, but the U.S. Census also demonstrates that nearly half of the households in Hinds County earn less than \$49,999 per year.

The Applicant states the age is another element that the USRDS reviews in its annual report. The Applicant states for Hinds County, over twenty-three percent (23%) of residents are over sixty (60).

The Applicant further states the USRDS report, which aligns with the U.S. Census data, demonstrates that ESRD is higher among racial minorities, the elderly and those with a high SDI. The Applicant submits Hinds County residents share many of the characteristics identified in the USRDS Annual Report of patients with ESRD. The Applicant states this is seen in the Applicant's actual patient population, as its utilization by medically underserved patients is approximately ninety-five percent (95%).

The Applicant states comparing the identified ESRD characteristics described above to the Hinds County population, the Applicant anticipates the expanded stations will continue to serve approximately ninety-five percent (95%) or more medically underserved patients.

### 1. Access to Services:

According to the Applicant, all patients of the health planning service area, including Medicaid recipients, charity/medically indigent patients, racial and ethnic minorities women, handicapped persons, and the elderly, will have access to the services of the facility.

### 2. Access to the Proposed Services

According to the Applicant residents will have access to the proposed services and/or facility as described in the application.

### 3. Gross Patient Revenues:

The following table shows the Gross Patient Revenues' historical year for 2023 and 2024, as well as the projected Year 1 and projected Year 2 for medically indigent/Charity Care patients:

Gross Patient Revenue				
	Medically Indigent (%)	Charity Care (%)	Medically Indigent (\$)	Charity Care (\$)
Historical Year 2023	6%	1%	\$215,421.00	\$36,167.00
Historical Year 2024	5%	1%	\$393,427.00	\$78,685.00
Projected Year 1	5%	1%	\$473,322.00	\$102,627.00
Projected Year 2	5%	1%	\$567,014.00	\$127,540.00

\*ESRD patients without a payor source receive benefits after a 90-day waiting period. The 90-day waiting period results in what is considered by the Applicant as medically indigent/charity care.

The Applicant states the Code of Federal Regulations at 42 C.F.R. Part 413, Subpart H, sets forth Medicare's payment for ESRD Services. The Applicant states this Medicare payment is distinct from traditional Medicare coverage in that patients with ESRD receive Medicare benefits after 90 days, regardless of age or economic status (*See Exhibit K*). The Applicant states the Mississippi Division of Medicaid also covers dialysis services (*See Exhibit L*). The Applicant further states because there are payment sources for dialysis services, they do not classify patients as indigent, though it does treat medically indigent patients. The Applicant states there is typically an expectation of payment because of the availability of a payor source, but patients are still provided services during the 90-day waiting period if the patient does not already have Medicare, Medicaid or a third-party payor. The Applicant states some of the amounts owed by these patients are considered indigent, or depending on the patient's circumstances, charity.

**b. Existing Obligations:**

This facility does not have existing obligations under any federal regulation requiring provision of uncompensated care, community service, or access by minority/handicapped persons.

**c. Unmet Needs of Medicare, Medicaid, and Medically Indigent Patients:**

The Applicant states all patients with ESRD must receive dialysis services. The Applicant further states expansion of stations at the existing facility will make these life-saving services more accessible for the Medicare, Medicaid and medically indigent ESRD patients residing in Jackson and the metro area.

**d. Access to Proposed Facility:**

The Applicant states the Facility's hours of operation are 6:00 a.m. to 5:00 p.m., six (6) days per week, however, alternate times will be available by arrangement. In addition, the Applicant states Medicaid recipients can receive transportation assistance for travel to dialysis appointments.

**e. Access Issues:**

**i. Transportation and Travel:**

The Applicant states the facility is conveniently located off 1-55 Frontage Road in Jackson, MS.

**ii. Restrictive Admission Policy:**

The Applicant's application includes a copy of the Facility's admission policy.

**iii. Access to Care by Medically Indigent Patients:**

The Applicant further states that they will continue to provide care to medically indigent patients. The Applicant states that all patients not otherwise covered by insurance qualifies for Medicare/Medicaid after an initial ninety (90) day waiting period. The Applicant affirms that indigent/charity care provided by the Fresenius Kidney Care is calculated by estimating the percentage of patients who will be subject to the ninety (90) day qualification period. The Applicant does not anticipate receiving any reimbursement for those patients within this Ninety (90) day period.

**iv. Operational Hours of Service:**

1. The Applicant states the facility's hours of operation are 6:00 a.m. to 5:00 p.m., six (6) days per week. However, alternate times are available by arrangement.

2. This statement is not applicable to this project, as it will not operate emergency only hours.

**Need Criterion 7 – Information Requirement:**

The Applicant affirms they will record and maintain, at a minimum, the following information regarding charity care to the medically indigent, and Medicaid populations and make it available to the Department within fifteen (15) business days of request: utilization data e.g., number of indigent, Medicaid, and charity admissions, and patient days of care; age race sex, zip code and county of origin of patient; cost/charges per patient day and/or cost/charges per procedure, if applicable; and any other data pertaining directly or indirectly to the utilization of services by medically indigent, Medicaid, or charity patients which may be requested, i.e., discharge diagnosis, service provided, etc.

**Need Criterion 8 – Relationship to Existing Health Care System:**

**a. Comparable Services:**

The Applicant states the target population accesses dialysis treatment at the Applicant's facility and surrounding dialysis facilities in the Jackson metro area. The Applicant has included a list of the facilities in response to Section VI (1) (e) on pages 41-42 below-

The Applicant states North Jackson has discussed throughout the application, patient and caregiver transportation, availability of treatment times, and how nephrologists significantly impact where dialysis patients receive services. The Applicant states that BMA d/b/a North Jackson and BMA d/b/a Jackson are approximately 4 miles apart, and therefore, their patient populations geographically align. The Applicant further states, the nephrologists that follow patients at BMA d/b/a Jackson also follow patients at BMA d/b/a North Jackson. The Applicant indicates North Jackson believes the expansion at BMA d/b/a North Jackson will continue to serve many patients already being served by BMA facilities and help maintain continuity of care for patients involved in the disruption of services at BMA d/b/a Jackson.

**b. Effect on Existing Health Services:**

**i. Complement Existing Systems**

The Applicant state they have experienced an increase in utilization over the past year and anticipates increased patient use. The Applicant further anticipates its existing services will be increasingly utilized as it works to accommodate patients disrupted at BMA d/b/a Jackson.

The Applicant states to ensure patients continue to receive quality access to care, the increase in station authority at the Applicant is needed. The Applicant states the proposed expansion is not an unnecessary duplication of services due to the improved accessibility to be achieved to help alleviate disruption in care at BMA d/b/a Jackson. The Applicant states they anticipate up to fifty-four (54) patients could transfer from BMA d/b/a Jackson to BMA d/b/a North Jackson due to the disruption in care at that facility and will transfer their care to BMA d/b/a North Jackson. The Applicant states they will work with patients desiring to transfer to BMA d/b/a North Jackson to evaluate the appropriateness of the transfer with the patient, their caregiver(s) and their physicians and will also evaluate transportation needs.

The Applicant states the proposed project will not increase the cost of dialysis services to patients or Medicaid. The Applicant states patients with ESRD receive Medicaid and Medicare coverage, but the addition of stations does not increase the patient population. The Applicant states patients receiving dialysis have been diagnosed with ESRD. The Applicant further states the expansion of stations does not increase the



ESRD diagnosis.

The Applicant states BMA d/b/a North Jackson's CON was approved in 2019, and since receiving its Medicare certification, has continuously treated patients in the metro area. The Applicant states in response to current demand and anticipated demand from ESRD diagnosis and the disruption at BMA d/b/a Jackson, the expansion of stations will improve access. The Applicant further states as stated in the response to Criteria 3(a) and 3(d)(i) (pages 20-21 above), the proposed expansion is intended to complement, not duplicate, existing services.

The Applicant states the proposed expansion will support the broader dialysis service network in the area by improving access to services that may be more geographically accessible to the patient and caregivers, especially those disrupted at BMA d/b/a Jackson. The Applicant further states as a result, the Applicant does not anticipate a negative impact on other dialysis providers in the area.

**ii. Provide Alternate or Unique Service**

The Applicant asserts its relationship with Fresenius greatly benefits the proposed expansion due to Fresenius integrated delivery and service model. The Applicant states that this association will also ensure quality of care to residents of Jackson, Hinds County, and the surrounding area. The Applicant further states that each dialysis patient will benefit from the expertise and experience of the nation's largest dialysis provider and its extensive clinical network. The Applicant submits this affiliation also helps provide and promote the delivery of health care services in a cost-effective manner.

**iii. Provide a Service for a Specific target Population**

The Applicant states the target population accesses dialysis treatment at the Applicant's facility and surrounding dialysis facilities in the Jackson metro area. The Applicant further states only patients with ESRD receive services at the Applicant.

**vi. Provide Services for which there is an unmet need.**

The Applicant states all patients with ESRD must receive dialysis services. The Applicant states the expansion of stations at the existing facility will ensure that these services are available for the Applicant's patients and those that will be diagnosed with ESRD in the future.

**c. Adverse Impact:**

The Applicant states that if the proposed project is not implemented, patients at BMA d/b/a Jackson will experience potential issues with accessing dialysis services near their existing dialysis provider. The Applicant further states this will adversely impact patients, especially as many of those patients depend on caregivers or transportation services to access dialysis.

**d. Transfer/Referral/Affiliation Agreements:**

The Applicant states that the facility has a formal transplant agreement with UMMC regarding its patients. The Applicant states there are no referral agreements; however, the facility works closely with nursing home patients that need dialysis to accommodate patients schedules and transportation. The Applicant further states the facility also has relationships with non-emergency transportation and services to coordinate transportation.

**Need Criterion 9 – Availability of Resources:**

**a. New Personnel:**

The Applicant states along with ESRD facilities affiliated with the Applicant have successfully recruited, through advertising and word-of-mouth, and maintained the personnel necessary for the efficient operation of their current facilities. The Applicant states they're proposing to continue to use this same method. The Applicant further states the facility has enough nephrologists to support the expansion of stations and they're anticipating that staff from BMA d/b/a Jackson will be transferred to BMA d/b/a North Jackson. The Applicant states in the event there is a shortage of staff at the facility, the affiliation with the closest facilities will allow the Applicant and these other facilities to supplement and share staff if ever necessary. The Applicant further states due to its existence in the Jackson metro area, they have established relationships with nearby nephrologists who will continue to support the facility.

**b. Contractual Services:**

The Applicant Indicates that there are no clinically related contractual services.

**c. Existing Facilities Services:**

The Applicant states along with ESRD facilities affiliated with the Applicant have successfully recruited, through advertising and word-of-mouth, and maintained the personnel necessary for the efficient operation of their current facilities. The Applicant state they propose to continue to use this method. The Applicant states its facility is currently sufficiently staffed and anticipates that staff from BMA d/b/a Jackson will be transferred to BMA d/b/a North Jackson. The Applicant further states the Facility already has relationships with adequate nephrologists to support the expansion of stations. The Applicant further states in the event there is a shortage of staff at the facility, the affiliation with the closest facilities will allow the Applicant and these other facilities to supplement and share staff if necessary.

**d. Alternatives Uses of Resources:**

The Applicant indicates that there are no alternative resources for the proposed project.

**Need Criterion 10– Relationship to Ancillary or Support Services:**

**a. Support and Ancillary Services:**

The Applicant (and its affiliates) affirms to have necessary support and ancillary services for the facility's proposed expansion. The Applicant states due to the relationship with Fresenius and the surrounding medical community, all ancillary services will be sufficiently available including laboratory services, drugs and any necessary services related to the method in which a patient chooses to receive dialysis services.

**b. Changes in Costs or Charges:**

The Applicant states that changes in costs or charges as a result of this proposed project.

**c. Accommodation of Changes in Costs or Charges:**

The Applicant states that this statement is not applicable to this proposed project.

**Need Criterion 11– Health Professional Training Programs:**

The Applicant affirms they will cooperate with health professional training programs in the surrounding area.

**Need Criterion 12- Access by Health Professional Schools:**

The Applicant agrees to cooperate to meet the clinical needs of health professional trainings in the surrounding area.

**Need Criterion 13 – Access to Individuals Outside Service Area:**

The Applicant states this criterion is not applicable to this proposed project.

**Need Criterion 14– Construction Projects:**

The Applicant states this criterion is not applicable to this proposed project.

**Need Criterion 15 – Competing Applications:**

As of December 22, 2025, there are no competing applications on file with the Department.

**Need Criterion 16– Quality of Care**

**a. Past Quality of Care:**

The Applicant states they provide quality care to patients in the Jackson metro area, and every patient receiving dialysis has at least one (1) serious and chronic disease, ESRD, for which there is no cure other than a transplant. The Applicant states that meeting the criteria for a transplant is not only difficult for the patient and their caregiver, but there are also a limited number of kidneys available for transplant. The Applicant states that they seek to provide the best quality of care to a life-long condition. The Applicant states as shown on the most recent Medicare data, North Jackson meets or exceeds the Mississippi average for removing enough waste from the patient's blood and balancing calcium levels. The Applicant states North Jackson also meets or exceeds national standards, where Mississippi specific standards are not provided, for the use of fistulas; preventing hospital admission and readmission; patient deaths; transplants and transplant waiting list; preventing bloodstream infections; preventing emergency department visits; and preventing emergency department visits within thirty (30) days of hospital discharge. The Applicant states North Jackson's continuous provision of services and these national, Medicare metrics demonstrate quality of care at the facility.

**b. Improvement of Quality of Care:**

The Applicant states that patients in and around the Jackson metro area will continue to receive quality life-saving treatment from the provider. The Applicant further states the expansion will ensure that overcrowding does not occur and that patients continue to receive care with the least amount of disruption to their treatment routines as possible.

**c. Accreditation and/or Certificates:**

The Applicant states Medicare certification is held for the proposed project.

#### IV. FINANCIAL FEASIBILITY

##### A. Capital Expenditure Summary

Cost Item	Projected Cost	Percentage (%) of Total
Construction Cost – New	\$0	0%
Construction Cost - Renovation	\$1,258,261.00	67.14%
Capital Improvements	\$0	0%
Total Fixed Equipment Cost	\$220,000.00	11.74%
Total Non-Fixed Equipment Cost	\$65,027.00	3.47%
Land Cost	\$0	0%
Site Prep Cost	\$0	0%
Fees	\$128,550.00	6.85%
Contingency Reserve	\$170,368.00	9.1%
Capitalized Interest	\$0	0%
Other	\$31,845.00	1.70%
<b>Total Proposed Expenditures</b>	<b>\$1,874,051.00</b>	<b>100.00%</b>

##### B. Method of Financing

The Applicant submitted a Financial Analysis with the application (Exhibit N). The Applicant states the project will be financed from cash reserves.

##### C. Effect on Operating Cost

The Applicant's projections of gross revenues for the first, second, and third year of operation, expenses, and net income are shown in Attachment 1 of this Staff Analysis. Utilization, cost, and charges are also included in the applicant's Three-Year Projected Operating Statement (Exhibit O).

##### D. Cost to Medicaid/Medicare

Bio-Medical Applications of Mississippi, Inc. d/b/a Fresenius Kidney Care North Jackson provides the following gross patient revenue projections with the proposed project for each payor source category listed below.

Bio-Medical Applications of Mississippi, Inc. d/b/a Fresenius Kidney Care North Jackson		
Payor Source	Utilization Percentage*	First Year Revenue
Medicare	51.00%	\$ 2,180,204.00
Medicaid	3.00%	\$ 145,471.00
Commercial	28.00%	\$ 1,180,560.00
Self-Pay	0.00%	\$ 21,169.00
Charity	1.00%	\$ 42,466.00
Other	16.00%	\$ 676,754.00
<b>Total</b>	<b>100.00%</b>	<b>\$4,246,625.00</b>

\*Utilization Percentages were rounded.

##### V. Recommendation of Other Affected Agencies

The Division of Medicaid was provided a copy of this application for review and comment. The Division has not commented on the project as of December 22, 2025.

## **VI. Conclusion and Recommendation**

This project is in substantial compliance with the criteria and standards for the expansion of an existing ESRD facility as contained in the *FY 2022 State Health Plan*; the *Mississippi Certificate of Need Review Manual, Revised November 11, 2023*; and all adopted rules, procedures, and plans of the Mississippi State Department of Health.

The Division of Health Planning and Resource Development recommends approval of the application submitted by Bio-Medical Applications of Mississippi, Inc. d/b/a Fresenius Kidney Care Jackson for expansion of stations at its existing ESRD facility (Fresenius North Jackson) as a result of prior emergency CON approval.

**Attachment 1**  
**Bio-Medical Applications of Mississippi, Inc. d/b/a**  
**Fresenius Kidney Care Jackson**  
**Three-Year Operating Statement with Project**

	Year 1	Year 2	Year 3
<b>Revenue</b>			
Inpatient Care Revenue	\$ 0	\$ 0	\$ 0
Outpatient Revenue	\$ 4,246,625	\$ 5,113,644	\$ 6,627,283
<b>Gross Patient Revenue</b>	<b>\$ 4,246,625</b>	<b>\$ 5,113,644</b>	<b>\$ 6,627,283</b>
Charity	\$ 42,466	\$ 51,136	\$ 66,273
Deductions from Revenue	172,519	184,994	197,898
<b>Net Patient Care Revenue</b>	<b>\$ 4,031,640</b>	<b>\$ 4,877,514</b>	<b>\$ 6,363,112</b>
Other Operating Revenue	\$ 0	\$ 0	\$ 0
<b>Total Operating Revenue</b>	<b>\$ 4,031,640</b>	<b>\$ 4,877,514</b>	<b>\$ 6,363,112</b>
<b>Operating Expenses</b>			
Salaries	\$ 1,056,009	\$ 1,271,610	\$ 1,648,007
Benefits	302,472	364,227	472,039
Supplies	1,014,140	1,221,194	1,582,667
Services	0	0	0
Lease Expenses	0	0	0
Depreciation	165,435	165,435	165,435
Interest	0	0	0
Other	0	0	0
<b>Total Operating Expenses</b>	<b>\$ 2,538,056</b>	<b>\$ 3,022,467</b>	<b>\$ 3,868,148</b>
<b>Net Operating Income</b>	<b>\$ 1,493,583</b>	<b>\$ 1,855,047</b>	<b>\$ 2,494,964</b>
	<b>Proposed Year 1</b>	<b>Proposed Year 2</b>	<b>Proposed Year 3</b>
Inpatient Days	0	0	0
Outpatient Visits	0	0	0
Procedures	10,368	12,240	15,552
Charge per Outpatient Day	\$ 0	\$ 0	\$ 0
Charge per Inpatient Day	\$ 0	\$ 0	\$ 0
Charge per Procedure	\$ 410	\$ 418	\$ 426
Cost per Inpatient Day	\$ 0	\$ 0	\$ 0
Cost per Outpatient Day	\$ 0	\$ 0	\$ 0
Cost per Procedure	\$ 245	\$ 247	\$ 249

**Attachment 2**  
**Bio-Medical Applications of Mississippi, Inc. d/b/a**  
**Fresenius Kidney Care Jackson**  
**Officers and Directors**

Officers and Directors

Craig Cordola, Director, President  
Jeff McPherson Vice President  
Dennis Braun Chief Financial Officer  
Byan Mello Assistant Treasure  
Christine Smith, Assistant Treasurer, Vice President  
Christopher Immick, Assistant Treasurer, Vice President  
Domenic Gaeta, Assistant Secretary  
Dorothy Rizzo, Assistant Treasurer  
Eric Lyesiuk, Vice President  
Joseph Randor, Assistant Treasurer, Vice President  
Julie Hawkins, Assistant Secretary  
Mollie Miller, Assistant Treasurer  
Patricia Rich, Secretary  
Thomas Broilard, Assistant Treasurer